What do experts think about us?

Alphamed Formulations Pvt. Ltd.

Hyderabad, India.





Through these short conversations, we try to understand what our customers think about us. Today, we are going to Hyderabad,India to talk to Sattar Quaja Zahiruddeen Syed, who works as AGM at Microbiology department of Alphamed Formulations Pvt Ltd. Alphamed Formulations Pvt. Ltd. is a wholly owned subsidiary of <u>Aspen Pharmacare Holdings Limited</u>, South Africa.

Established in 2006 and now with a staff of 4000, Alphamed, located in Hyderabad, India, has been developing a large number of Drug products for various customers, which are currently marketed across six continents.

- 1. Could you explain what your activities consist of? Alphamed Formulations actively participates in a comprehensive range of activities, encompassing drug formulation, patent evaluation, process development, laboratory screening, stability studies, pre-formulation studies, analytical methods development, validation, and transfer. We also specialize in troubleshooting, forced degradation studies, photo-stability studies, ICH stability studies, regulatory compliance upgrades, and various regulatory intelligence services. Our Microbiology lab is dedicated to conducting essential stability and pre-formulation studies, ensuring the necessary groundwork is laid before the manufacturing process begins.
- **2.** Why is there a need of cold storage in your organization? Our organization is actively engaged in conducting diverse stability and pre-formulation studies essential for drug manufacturing. These studies often involve storing temperature-sensitive biological and drug samples. Therefore, the establishment of an efficient cold chain storage system is crucial for our operations.
- **3. Which product did you buy from B Medical Systems?** We have bought Ultra-low freezer U201 and Combined Pharmacy refrigerator and freezer PF260, products from B Medical Systems, specifically for the storage of temperature-sensitive samples, a crucial component in our stability studies for diverse drug formulations.
- **4. What are the features that you like the most? Could you please talk about the performance of the device?** The devices boast a sophisticated and sleek design, seamlessly blending into our lab area. What particularly catches my attention is the °B Connected Software, a standout feature that enables me to efficiently monitor temperatures across various refrigeration equipment. This ensures the safety and integrity of the samples stored within them.
- **5.** How are you using the B Medical Systems' product and how does it benefit your institution? We are using B Medical Systems products to store samples in our Microbiology lab, which are utilized for conducting stability studies on various drug formulations.
- **6. Have you found in B Medical Systems a trustworthy partner?** Yes, B Medical Systems is a trustworthy partner. They have a very dedicated sales and after-sales team. Initially, we faced some software-related challenges, but we do appreciate the solution-oriented approach of the team in resolving the matter swiftly and efficiently.
- **7. How did you learn about B Medical Systems?** We were approached by the B Medical Systems representative in India.
- **8. How long have you been a B Medical Systems customer?** We have been using B Medical Systems products since May 2022.
- 9. Are you satisfied with the equipment? Yes, we are satisfied.
- 10. Would you recommend B Medical Systems? Yes, we will recommend B Medical Systems.

