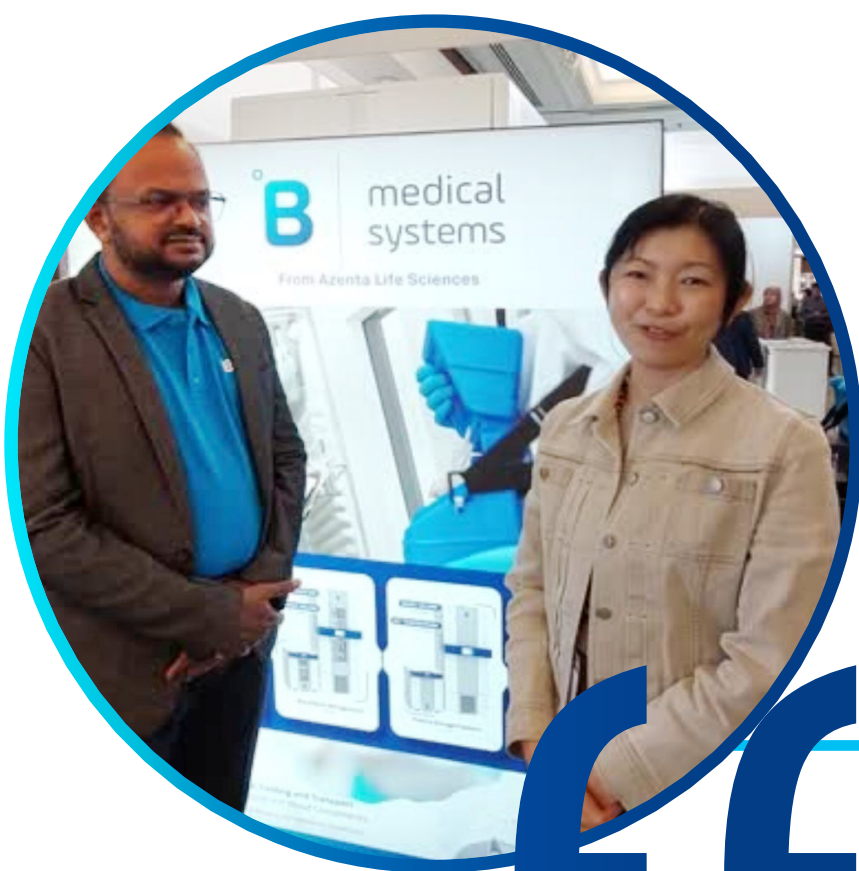


What do experts think about us?

Ampang Hospital, Malaysia

B medical systems
From Azenta Life Sciences



Through these short conversations, we try to understand what our customers think about us. Today, we are going to Malaysia to meet Ms. Sally Lam, Scientist Officer at the Department of Microbiology of the Ampang Hospital in Malaysia.

The Ampang Hospital is a government hospital located in Selangor and is recognized for the quality of its healthcare services and advanced medical technology.

A. Could you explain what your activities consist of? I'm working in the pathology laboratory of the Ampang Hospital. I'm managing patient samples, doing analysis and diagnostics to finally provide the results to the patients.

B. Why is there a need for cold storage? Maintaining the cold chain is very important in our laboratory setting to preserve patient samples at the quality necessary for testing and to store reagents. We need to ensure that the cold chain is of high quality and performance to provide the best results.

C. Which products did you buy from B Medical Systems? For which purpose? The most important for us are the medical fridges and freezers. We have -86°C Ultra-Low Freezers and Laboratory Freezers going down to -20°C. We have more than 10 units in my laboratory and we have more than 100 units across all the departments of the hospital.

The models we have are: BR400, ML280, MP280, MP1200, FR400 and MR100E.



Ultra-Low Freezer

fig. Model U701



D. What are the features that you liked the most? Could you please talk about the performance of the devices? We like the robustness of the equipment. They are long-lasting devices, and we are still using some devices after more than 15 years and they are still in very good conditions.

E. How are you using B Medical Systems' products and how do they benefit your institution? The equipment is essential in our lab as it is helping us to ensure quality storage for our patient's samples and reagents ensuring that we provide reliable results to our patients.

F. Have you found in B Medical Systems a trustworthy partner? Yes, of course, no doubt. And EMS Malaysia has always been of great support for us in the long term.

G. How did you learn about B Medical Systems? From your local partner, EMS Malaysia.

H. How long have you been a B Medical Systems customer? Personally, since the first day of my job so back in 2006.

I. Are you satisfied with the equipment? Yes.

J. Would you recommend B Medical Systems to your peers? Yes, of course, I always pass the contact of EMS Malaysia to my colleagues who are looking for medical devices for their lab.